



GVEP

Building & Financing Energy Supply Chains

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GFSE – Vienna 1/12/06



GVEP – changing the way we do business!

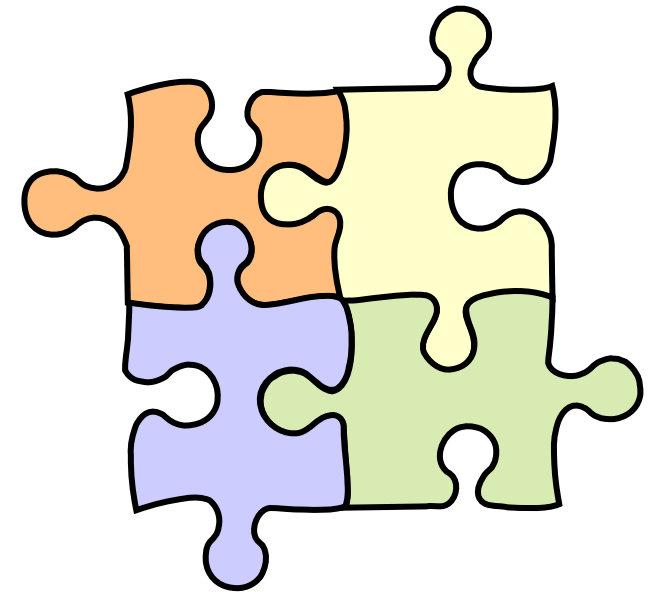
- ▶ A growing Partnership
- ▶ A new organisation
- ▶ Sharpened Focus
- ▶ A new business plan
- ▶ A diversified funding base



► A growing Partnership:

Today between 1,400 and 5,000 Partner organisations?

- restructuring and refining the Partnership base
- expanding its reach into communities lacking energy access
- focusing on in-country energy Partners





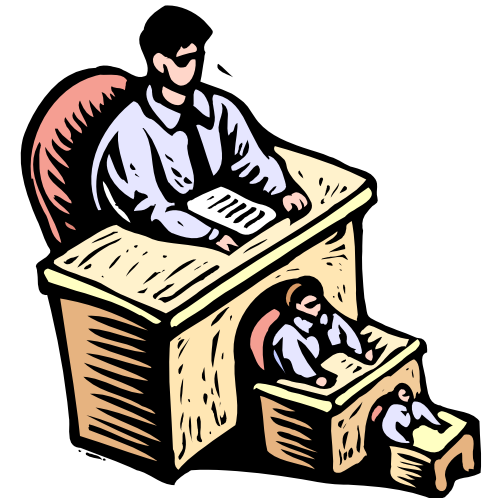
► A new organisation

From a loose Partnership with no legal status...

... to a new UK Charity – GVEP International -
with a Board of Trustees with full fiduciary
responsibility

...and a new Management Team working
towards results which are measurable, scalable
and sustainable

1st step: review past activities. We will be
reporting on these results and our future strategy
at CSD 15





► Sharpened Focus

Supporting viable SMEs in developing countries (rural and periurban areas) to build sustainable energy supply chains supplying energy services and goods to underserved communities, generating income and creating jobs over the long-term, reducing poverty, not attenuating it.

Carrying out very selective policy work to support our focus activity above





► A new business plan

- developing new products and services to help GVEP Partners improve energy access
- design a regional structure to add value to the Partnership to become the main delivery mechanism for GVEP
- setting up Regional Energy Access Funds to provide financing and business development assistance
- working closer with the Private Sector: BP, Shell Foundation, ABB, Philips, EDF Energy, EDF, Areva, WEC



Regional Energy Access Funds

- Russian government funding within the G8 framework will permit GVEP to set up two \$15 million Funds in Africa
- The Funds will provide Business Development Assistance and Financing for small and medium energy entrepreneurs
- Partnerships will be signed with banks and microfinance banks with associated capacity building
- Leveraging local private capital through local banks and investors
- Deals will range from \$100 - \$100,000.
- We will use local capacity to build local capacity and directly reach the poor.
- Local private sector and NGO Partners will be engaged to support roll-out
- Coordinating with and seeking support from traditional Partners: UNDP, World Bank, USAID



► A diversified funding base

GVEP's new legal status allows us to expand and diversify our funding base:

Traditional funders: SIDA, DFID, DGIS (through ESMAP Trust Funds), USAID and UNDP

New funding directly to GVEP

International: Russian Government, DFID, DGIS, USAID, UNDP

And new links are being formed with Private Sector and Private Foundations

But our ambition is to move away from this dependence on donor funding, leveraging sources of private capital to finance growth





Above all we are changing the way we do business in order to move forward... more walk, less talk



Waiting for major infrastructure projects will take time and does not necessarily reach the poor. By building business skills among the poor and providing the energy needed for economic development at a local level, we believe we will build sustainable projects and a sustainable future sooner rather than later



Thank you!
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