



Vienna Energy Forum

May 2013

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Basics & Mandate

- Set up in March 2008
- Mandated by the Austrian Government as the official Development Bank of Austria
- Each project has to fulfil or at least contribute to development policy criteria
- NOT tied to Austrian investments and/or supplies and services
- 100 % private - wholly owned subsidiary of Austria's ECA (OeKB)

Key figures 2012

Comitted volumes	EUR 500 mn
Total Assets	EUR 347 mn
Operating profit	EUR 2 mn
Profit	EUR 902.000
Standard & Poor's Rating(2012)	AA+

Financing Criteria / Products

A potential project shall

- meet **development policy criteria** (sustainability e.g.: poverty reduction, employment, gender equality and the empowerment of women, transfer of know-how, etc.)
- be **commercially self-supporting** (profitable)
- be **predominately** in the **private sector** (PPP possible)
- be located in a **developing country**.

OeEB generally provides the following **products**:

- Long-term financing (Investment Finance)
- Advisory Programmes/ Technical Assistance
- Equity

OeEB Instruments

▪ Long-term Financing

- Senior loans, risk participations, guarantees, etc.
- Amounts up to EUR 25 mn per transaction (in USD/EUR)
- Tenors up to 15 years incl. grace periods (dependent on the risk profile)

▪ Equity

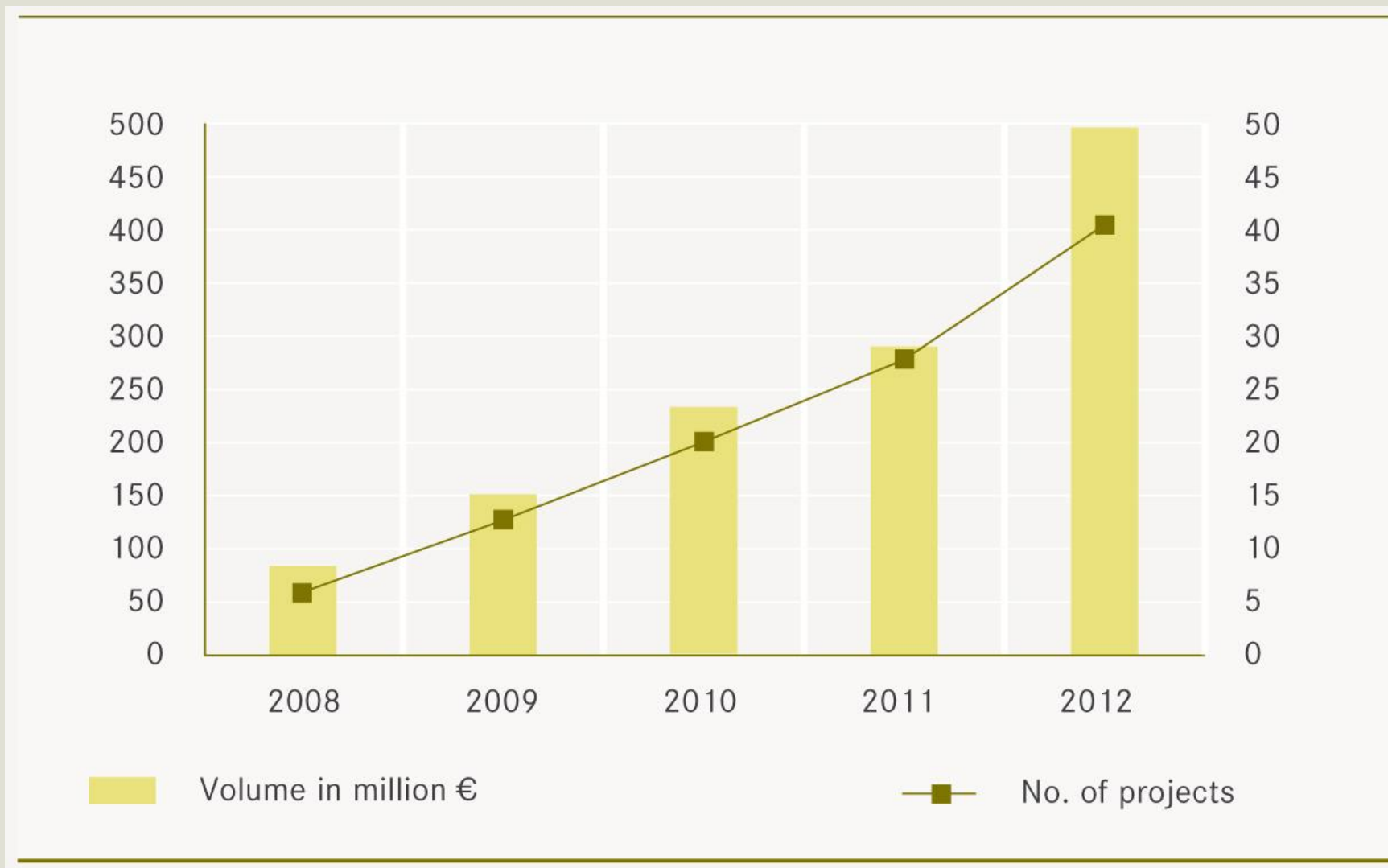
- Minority shareholder, max. 25% share
- Investment volume: EUR 2 - 5 million per transaction
- Pre-defined exit strategy

▪ Advisory Programmes

project-related auxiliary support facilities on a non-refundable basis like

- studies, technical expertise to prepare projects,
- project-related training to improve projects,
- measures regarding environmental and social aspects to support projects to meet standards

Committed loan portfolio 2008 - 2012



Committed loan portfolio by region



The remaining percentages are allocated to projects which cover more than one region (supraregional)

Financial mechanisms & principles

- Climate & Energy projects
 - Energy production (renewable energy)
 - Efficient energy transmission
 - Energy efficiency

- Financing
 - Direct loans
 - Financing through local banks/ intermediaries
 - Cofinancing with experienced partners
 - Tailor made financial solutions (involving risk sharing, innovative structures)

Financial mechanisms & principles

- Precondition for OeEB`s activity is a good and reliable framework that supports financing of energy projects
- Use of appropriate and proven technology is key
- Enhance positive effects through capacity building measures
- Join forces – build partnerships

Climate & Energy – a focus for OeEB

- ⇒ **29%** of OeEB's projects contribute to mitigating climate change.
- ⇒ So far, OeEB supported renewable energy projects with a total investment of more than **EUR 722,8 Mio.**
- ⇒ These projects enabled the construction of **324 MW** of renewable energy.

OeEB - Your Partner in Developing & Emerging Markets

→ Partner for Austrian investors

- OeEB provides long term loans or equity participations to compliment the financing of the project of an Austrian investor
- OeEB offers project-linked support facilities on a non-refundable basis (Advisory programmes), e.g. training for local staff, second opinions, energy audits, etc.

→ Partner for Austrian suppliers

- OeEB provides long term loans to the local business partner of the Austrian supplier to enable the financing of the supply (for assets not financed under Export Credit Agency-Loans e.g. Local content)
- OeEB offers project-linked support facilities on a non-refundable basis (Advisory programmes)

→ Partner for Financial Institutions working in developing and emerging markets

- OeEB provides credit lines with a certain credit purpose (e.g. renewable energy, energy efficiency, etc.) interesting for the Austrian economy (e.g. consultants)
- OeEB co-finances projects (preferably projects with an Austrian company involved).

Thank you!



Oesterreichische Entwicklungsbank AG
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